## Arthur J. Panzarella Jr.-SRA Certified Residential Real Estate Appraiser,#20010 Az (Since 1991) Firm Name: Realty Providers,Inc/ aka Panzarella & Associates-Real Estate Appraisers Address: 17742 N. 99<sup>TH</sup> Way Scottsdale, Az. 85255 (480-948-5600) (480-443-3778-Fax), TOLL FREE 1-800-843-5446 A.Panzarella@cox.net) WWW.Panzarellaandassociates.com ARIZONA STATE CERTIFIED RESIDENTIAL REAL ESTATE APPRAISER #20010 CERTIFIED SINCE 1991, FHA APPROVED.

## **PROFESSIONAL STATUS**

Organizations

Designations Year Earned

National Association of REALTORS National Assoc. of Independent Fee Appraisers Appraisal Institute S.R.A. HUD/FHA Approved Appraiser Arizona REALTOR/Designated Broker 

 REALTOR ,Member
 1988

 I.F.A.
 1988-2006

 1992-2006, 7/2009-CURRENT
 1987-Current

 Certified Since
 1987-Current

 Designated Broker
 1992-Current

# **EDUCATION**

Formal/Institution	Degree/Certificate	Dates:
Scottsdale Community College	General Business	1983-86

#### **PROFESSIONAL/APPRAISAL COURSES SATISFACTORILY COMPLETED:**

Course Title	Date	Sponsor
FHLMC Small Income Property Report	1989	N.A.I.F.A.
Review Appraising	1989	N.A.I.F.A.
Standards of Professional Practice	1990	S.R.E.A.
URAR Report writing/Multi-report	1990	FNMA/NIFA
Appraising Historic Properties	1990	N.A.I.F.A.
Relocation Appraising	1990	N.A.I.F.A.
RTC Appraisal Seminar	1991	RTC
Arizona Appraisal Law	1991	Appraisal Institute
Standards of Professional Practice	1991	S.R.E.A.
Market Extractions	1992	Appraisal Institute
Market Trends	1992	Scottsdale RE School
New URAR	1993	Appraisal Institute
Difficult/Complex Appraisals	1993	Appraisal Institute
National Flood Insurance Program	1993	Appraisal Institute
Standards of Professional Practice	1994	Appraisal Institute
Limited Appraisals & Reporting Options	1994	Appraisal Institute
Evaluation & the Appraisal Industry	1995	Appraisal Institute
Litigation and the Appraiser	1995	Appraisal Institute
Highest and Best Use	1996	N.A.I.F.A.
Reviewing Residential Appraisals	1996	N.A.I.F.A.
FHA 203(k) Training	1996	Inland Mortgage Corp.
Valuation of Stigmatized Properties	1997	Appraisal Institute
Huds Update on Appraisal Valuation	1997	Appraisal Institute
Litigation Skills for the Appraiser	1997	Appraisal Institute
Appraisal of Nursing Facilities	1997	Appraisal Institute
Appraisal of High-Value & Historic Homes	1997	Appraisal Institute
Streamlined Appraisal Forms in the Automa	ated Underwriting	, 5/1999 Appraisal Institute

Valuation of detrimental Conditions in Real Estate, 5/19	999	Appraisal Institute
	999	N.A.I.F.A.
	000	Appraisal Institute
	000	N.A.I.F.A
· · ·	2000	N.A.I.F.A.
	2001	N.A.I.F.A.
	2002	Appraisal Intsitute
	2002	Appraisal Institute
The Appraiser as an Expert Witness:		
•• •	/2002	Appraisal Institute
Litigation Appraising: Specialized Topics & Applications	3/2002	Appraisal Institute
Standards of Professional Appraisal Practice-Part C	4/2002	Appraisal Institute
Appraising Manufactured Housing-	3/2004	Appraisal Institute
Scope of work	3/2004	N.A.I.F.A
Defending, Documenting & Supporting Appraisal Report	s 3/2004	N.A.I.F.A.
Uniform Standards of Proffesional Apraisal Practice	6/2004	Arizona School of RE
Survival Guide to Home Inspection	6/2004	Arizona School of RE
Fundamentals of Real Estate Exchange	6/2004	Arizona School of Re
Land Planning & Zoning	6/2004	Aizona Scchool of Re
7-HOUR USPAP UDATE 5.0	3/2005	N.A.I.F.A.
Communicating an appraisal using the revised fanniemae		
Appraisal report forms	5/2005	N.A.I.F.A.
Survival Guide to Home Inspection-update	8/2006	Arizona School of Re
Uniform Residential Appraisal Report	8/2006	Arizona School of Re
Vacant Land Contract	8/2006	Arizona School of Re
FHA/FNMA Requirements for Appraising Condominiun	ns 8/2006	Arizona School of Re
Business Structures	8/2006	Arizona School of Re
Arizona Land Market	8/2006	Arizona School of Re
Commercial Contract Writing	7/2008	Arizona School of Re
Writing the Commercial Lease	7/2008	Arizona School of Re
Commercial Finance	7/2008	Arizona School of Re
Supervising Beginning Appraisers	7/2008	Arizona School of Re
USPAP Course-7 hour update	7/2008	Arizona School of Re
Land as an Investment	7/2008	Arizona School of Re
Arizona Land Market	7/2008	Arizona School of Re
Business Practices & Ethics,2009 Version	6/2009	Appraisal Institute
Appraisal Curriculum Overview-Residential Package	6/2009	Appraisal Institute
FHA Appraisal Requirements	10/2009	Arizona School of Re
USPAP 2009-2009 National USPAP	11/2009	Arizona School or Re
Arizona Appraisers State Conference	10/2009	AASC,LLC
Appraisal Management Companies-Laws, Issues, Solution		AASC,LLC
Economic outlook/paperless office/mortgage fraud	10/2009	AASC,LLC
Loss Prevention Program for Real Estate Appraisers	10/2009	Liability Insurance
How to Comply with UAD Using ACI Software	07/2011	ACI
Completing Today's FHA Appraisal	08/2011	HUD/FHA
The Uniform Appraisal Dataset from Fannie Mae &	08/2011	Appraisal Institute
Freddie Mac,		

## :Courses Continued

Government Sponsored	Recen	t courses/Seminars
Improved area Appraising/Subdivisions	1988	HUD
Environmental Clearances	1989	HUD
Mobile/Manufactured Homes	1989	HUD
URAR & Multi-Family Reports	1990	FNMA
FEMA Flood Mapping updates/procedures	1990	FEMA/HUD
Noise Abatement/Hazardous Facilities	1990	HUD

#### **EMPLOYMENT HISTORY**

Employer	dates	title	% of time Appraising
Panzarella & Associates	1983-Present	Appraiser	100%
Centrust Mortgage	2/88 to 3/89	Staff Appraise	r 100%
Shearson Lehman Mtg.	1/87 to 1/88	Staff Appraise	r 100%
Irwin Mortgage Corp.	1/90 to 6/99	Staff Appraise	r 100%

Additional Employment History

Realty Providers,Inc: Sales & Appraisals 1/93-Present Owner/Broker 50%

AJP & Sons,LLC 3/2005-Current Manager 50%-as needed. (Real Estate Investments, Purchase, Rehab-Resale & Management)

### APPRAISAL GEOGRAPHIC AREA

Maricopa County - Metropolitan Area

## **DATA SOURCES**

Local MLS – Assessor data computer system, Imapp, Net Value, updated daily.. FEMA - Flood Maps, updated automatically by FEMA & FHA/CNV Office Records & Mortgagee Files.

Appraiser E & O

ERRORS & OMISSIONS BY GENERAL STAR NATIONAL INSURANCE COMPANY.. Policy #: NJA949048G Exp.date: 11/13/2011 Limit: \$1,000,000

Real Estate E & O (Realty Providers,Inc) Policy#Reo-2009327-01 by TOPA Insurance Company Limit"\$1,000,000

#### APPRAISAL AND REALTY ASSOCIATIONS

Scottsdale Board of Realtors, Member, Realty Providers Scottsdale Board of Realtors, Affiliate, Panzarella & Associates Scottsdale Chamber of Commerce, Panzarella & Associates National Association of REALTORS Arizona Association of REALTORS Appraisal Institute(1992-2006) (7/2009-CURRENT) S.R.A. National Association of Independent Fee Appraisers, I.F.A.(1988-2006) N.A.I.F.A. (1988-89) Public Relations Chairperson - Phx Chapter N.A.I.F.A. (1989-90) Education Chairperson - Phx Chapter N.A.I.F.A. (1989-90) Vice President - Phx Chapter N.A.I.F.A. (1990-92) President - Phx Chapter N.A.I.F.A. (1990-92) State Deputy Director - Arizona N.A.I.F.A. (1994-97) State Director - Arizona

# REFERENCES

Name of Firm:	AmeriFirst Mortgage
Business:	Private Mortgage Banker-Residential 1-4
Address:	Scottsdale,Az. 85255
Contact:	Ron Lynch-(602)531-0985 480-421-5343
Name of Firm:	WINTRUST Mortgage
Business:	Mortgage Lender,1-4 family
Address:	3003 N. Central Ave#114 Phoenix, Az 85012
Contact:	Gary Lau, (602)212-9232
Name of Firm:	WJ Bradley
Business:	Mortgage Lender
Address:	9237 E. Via de Ventura#100 Scottsdale, Az. 85258
Contact:	Roy Meschell - (480)548-2200
Name of Firm:	Bregman Burt & Feldman Attorney: Mark Bregman 7509 E. 1 <sup>st</sup> Street Scottsdale, Az. 85253 Mark Bregman: 480-948-5647

>Additional references available upon request.